August 8th, 2015

To,
Dr. Venkataramana,
Sibar Institute of Dental Sciences,
Guntur, Andra Pradesh.

<u>SUB</u>: <u>Commercial Proposal – Hospital and Educational Information Management</u>

Dear Sir,

We thank you very much for the interest shown for our CSTONE-HEALTH Hospital Management System (HIMS) & Educational Information Management System (EIMS) Software.

CSTONE-HEALTH is the No.1 Choice, **for** Colleges, **Dental Colleges and Medical College Hospitals**

1) This Software is typically developed with the state of the art of the latest Technology and tools.
2) Time Tested at Many Hospitals
3) Automated calculation of all payments (to referral doctors, consultants, etc..)
4) Automated Operations that reduce dependability on specific employees
5) Generates number of Registers & Reports as per Requirements by Medium and Multi specialty Hospitals
6) It helps to maintain Medical Records with Automatic ICD 10 Coding and generated disease wise and ICD code wise Reports

Special Design features:

➢ CSTONE-HEALTH is preferred, for its strong technology
➢ Designed using Windows, Multi User, Client Server, RDBMS Technology
➢ Designed with latest tools such as **Microsoft Sql data Base and Dot net Technology** which supports Huge Database.
➢ Database Designing is done to support High Access Speeds
➢ Wide Coverage of Subject and Features
➢ Designed for easy Expandability & Modifications
➢ Modular Based Design used for Easy Up gradation in future.
➢ Developed as windows based modules to work in Local Area Network systems.
➢ Popup stock quantity of any item when issued.
➢ Daily/weekly/monthly and annual report of revenues- Dr wise, Hospital wise and total amounts.
➢ Referral payments can be prefixed and edited as and when require to calculate the amount to be paid.
➢ Access permission of the software can be given and changed as decided by Management.
➢ **Can be converted to Web based module for remote Accessing / linking different Healthcare branches in the globe without losing all existing data.**

COST ESTIMATION FOR LIBRARY MANAGEMENT MODULE:

Name	Amount in Rupees
1.**Library Management Module**	**Rs 50,000/-**
Service Tax Extra	
TOTAL AMOUNT	**Rs 50,000/-**

Payment Terms:

1. 50% of advance has to be paid along with the purchase order 50% after installation Full demo with real data, Otherwise account and Services are subjected to suspension, disconnection if payment is not made by **Due Date**.
2. Cheque or DD must be in the name of "**CSTONE SOFTWARE SOLUTIONS PVT LTD**".
3. *Actual work will start only after realizing the initial 50% advance payment.*

The List of Deliverables:

Installation of the Software's/ Modules: Each of the Modules developed by us as mentioned above will be installed only client server technology system.

Service:
Free service will be provided for a period of six months on the Software's installed by us. For any major modification after installation and testing additional amount will be charged based on man hour utilized for the modification.
The service will be limited only to the Software's developed by us. We will not be responsible for the Hardware i.e. the Computer Systems, printers and other hardware peripherals connected to the Computer.

Terms & Conditions:

1. Project Terms:

1. The project duration will be decided based on the number of modification of the demo S/W to be shown.
2. After receiving the initial payment along with P.O**, Cstone Software** will provide System modifications with all reports to client.
3. An **MOU** to be signed along with SRS in favor of "M/s. Cstone Software Solutions Pvt Ltd.
4. Upon acceptance of the Modifications, **Stones Software** will start coding**.**
5. Minor changes will be accepted and incorporated in the design before final installation at client location.

2. Installation and Support Maintenance

- ❖ Free Support service & Maintenance will be provided for 6 months from the date of Installation.
- ❖ Installation and Training with in Bangalore city limit will be free of charge.
- ❖ For Installation and training outside Bangalore, Client must provide free accommodation for our Engineers.
- ❖ Maximum of 3 days training will be provided.
- ❖ After the Free Maintenance period, Client may enter into an AMC (Annual Maintenance Contract) with "**CSTONE SOFTWARE SOLUTIONS PVT LTD**", at 15% to 20% of the Software cost per annum.

3. Computer and Tools requirement:

1. A Suitable equipped (Pentium4 or better) computer Microsoft windows 2007/2008, minimum configuration of 4GB RAMS and 2X 1TB HDD for the server and all clients with 2 GB Ram and 250 GB Hard disk is recommended.
2. The Client is required to install Hardware & Supporting Software prior to installation of HMS software by **Cstone Software Solutions Pvt Ltd.**
3. Cstone Software will provide the list of Systems and Tools requirement after discussing the setup required by client.
4. Client must provide all the Computers, network connections and **Internet facility** for the Systems.
5. All systems must have Licensed Antivirus software installed in them.

4. Other Terms:

1. This quotation is valid for 15 days.

2. Delivery schedule starts up on receiving the initial payment

3. Placing of order with us implies acceptance of the terms and conditions

4. The required third party software items will be suggested by us to be provided by the customer when and as necessary.

5. **CSTONE SOFTWARE SOULTIONS PVT LTD** holds no responsibility for the authenticity, copyright, and trademark of any matter.

6. **CSTONE SOFTWARE SOULTIONS PVT LTD** reserves the right not to use unacceptable matter and to alter software matter found unacceptable under prevailing social/moral customs or by Law.

7. **Subject to Bangalore Jurisdiction**

E. Mode of Contact:

Name	Designation	Contact No	Email
Harish.S	Business Development Executive	+91 9535230878	harish@cstonesoft.com
Girish Gangadharan	Director- Mktg & Client Servicing	+91 9743938699	girishg@cstonesoft.com

With Regards,
For M/s. CSTONE SOFTWARE SOLUTIONS PVT LTD

Thanks & Regards

Harish. S